

Mediurpose Letter From the Chairman

Introduction From the Chairman

As MediPurpose[™] ends its 18th year in business, I am pleased to present my annual MediPurpose report for fiscal year 2016, ended 30 June 2016.

The company's Annual General Meeting will be held in Singapore on 19 December 2016. I encourage all interested shareholders to attend.

Patrick Yi, MediPurpose™ Founder and CEO

SurgiLance™ Safety Lancets

First introduced in 1999, the SurgiLance™ Safety Lancet remains MediPurpose's flagship product.

To provide more choices for our customers, we expanded our SurgiLance Lite™ product from the original line of 28-gauge lancets to include 21-gauge lancets. The SurgiLance Lite™ product has a smaller form factor and is more eco-friendly.

The safety lancet is now a commodity product in many countries. To compete in this mature market, we have to lower our operating margins especially as we try to penetrate new markets in Europe and Latin America. We are also working with our contract manufacturers to manage costs without sacrificing quality. I am very pleased to report that, for the last ten years, we have met our target of less than one complaint per three million safety lancets sold.



The flagship SurgiLance™ safety lancets



The expanded SurgiLance Lite™ line (three new 21-gauge device on right)

babyLance™ Safety Heelsticks

We launched the all-new babyLance[™] Safety Heelstick in August 2012. Sales of babyLance increased further by 65% in FY2016 over sales in FY2015. We have gained traction in the market and we are now fourth in market share in the US.

Our success in penetrating the safety heelstick market attracted the attention of Clinical Innovations who made an unsolicited bid to purchase the babyLance business. On 27 July 2016, Clinical Innovations, the largest medical device company exclusively focused on labor and delivery, acquired the innovative babyLance neonatal medical device to support its NICU expansion strategy.

The acquisition validates the value of MediPurpose's rigorous design and development processes as well as the success of our sales and marketing efforts in introducing babyLance to the neonatal medical device market.



babyLance™ safety heelsticks

Advanced Wound Care (AWC)

Our MediPlus™ Advanced Wound Care products offer our customers a high-quality, cost-effective and comprehensive portfolio of advanced wound care dressings including thin films, hydrocolloids, foams, alginates as well as a range of antimicrobial silver foam and silicone foam products.



An example of an advanced wound care dressing

Anzen™ Safety Scalpel

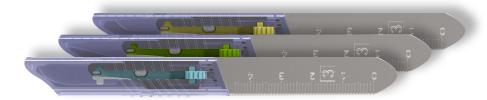
Following the launch of babyLance in 2012, we started development on another safety medical device. Anzen, a safety scalpel with a reusable metal handle similar in weight and balance to traditional metal handle scalpels, provides surgeons and techs with necessary safety features without losing the familiarity, control and ease-of-use of their current scalpels.

Manufacturing setup for the new Anzen Safety Scalpel is now completed. Engineering bench testing and simulated use studies have also been completed.

After making the necessary tweaks based on the simulated use studies, we obtained important market feedback from administrators, surgeons, surgical tehnicians and distributors at ASCA (Ambulatory Surgery Center Association), ACS (American College of Surgeons) and Medica.

More than 100 hospitals and surgery centers have signed up to participate in clinical trials of the Anzen Safety Scalpel in early 2017.

A new website, anzenscalpel.com has been launched focussing on the Anzen safety scalpel.



Our new Anzen™ safety scalpels

Sales & Marketing

In November 2016, Stephen Wilson joined MediPurpose as Vice President of Marketing. Stephen has launched more than 40 medical devices in his career and brings significant, proven experience for developing and implementing effective marketing strategies for our entire product portfolio.

Looking to the Future

We are committed to developing innovative safety medical products and bringing quality products to the world healthcare market. Following the success of our SurgiLance safety lancet and the babyLance safety heelstick, we are excited to be able to launch our latest Anzen safety scalpel soon.